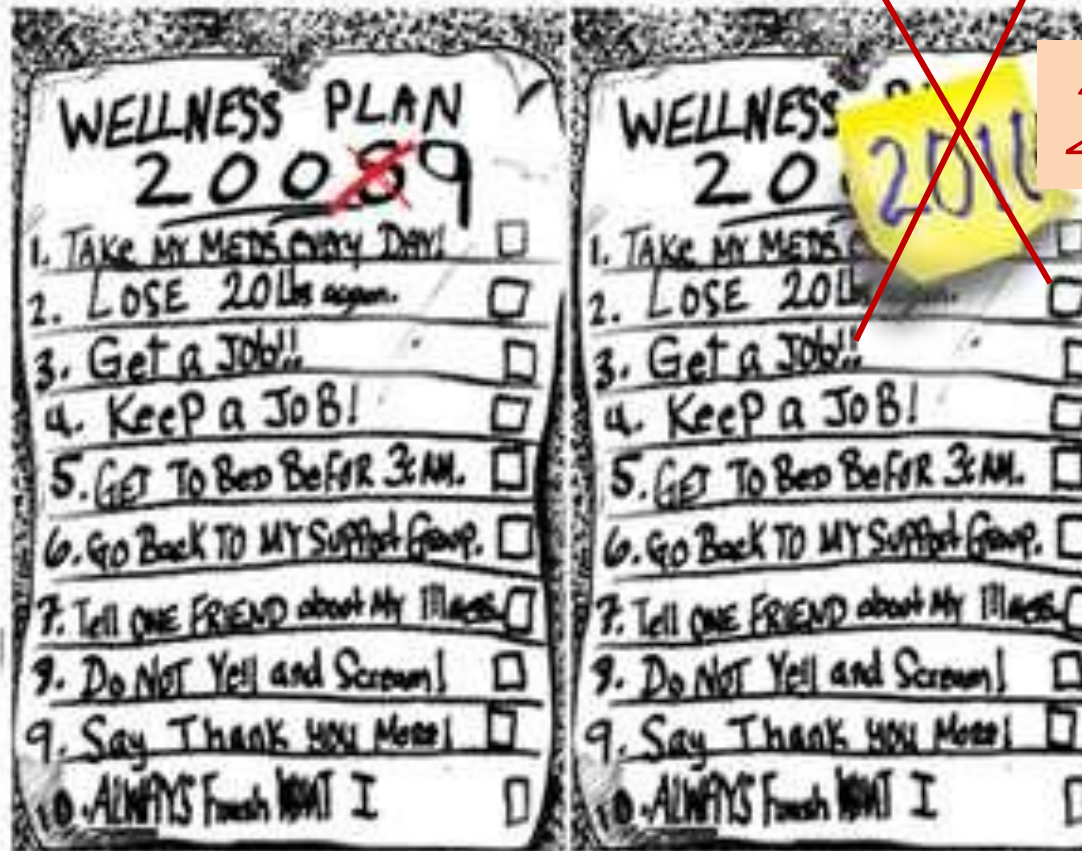


Goal Getting



TRANSFORMING
DREAMS
into
SUCCESS



Longterm Goals

Goal Shuffling!



Plan not to FAIL!

DEFINING GOAL AND SCOPE



DISTRACTION!



MIS-ALIGNMENT

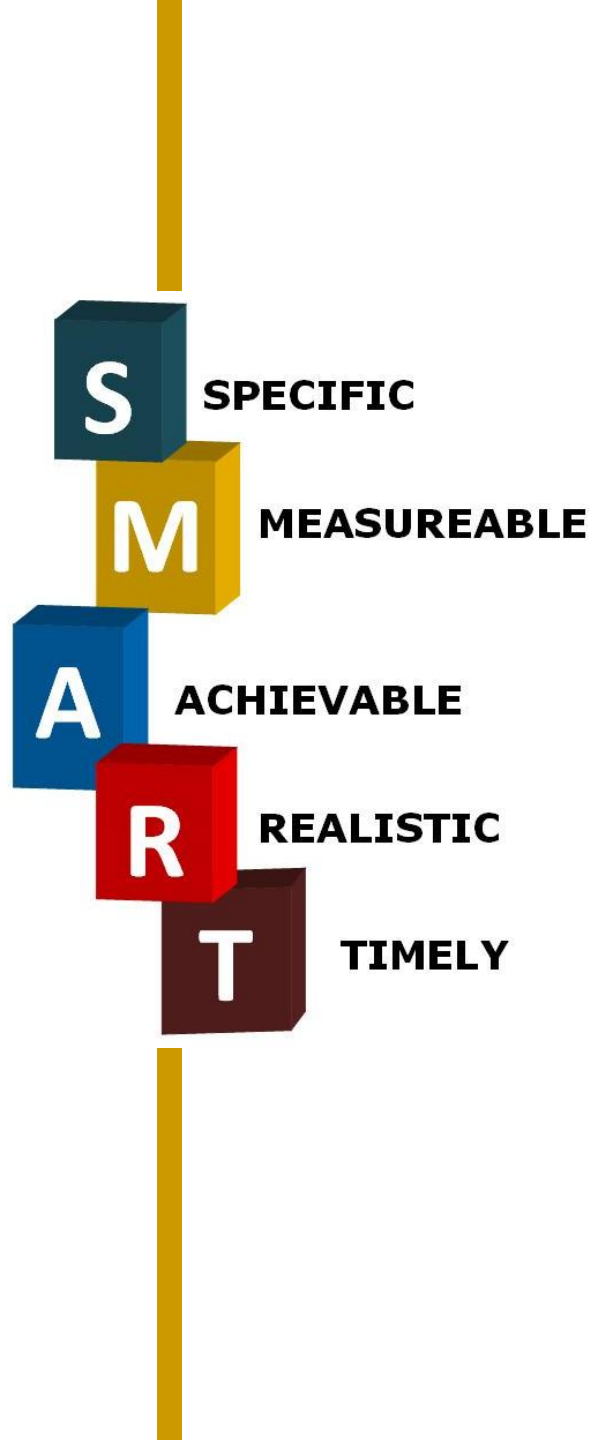


NO FOCUS!



FIXED ON
ONE
COURSE
UNTIL
SUCCESSFUL

THE CURE!



GOALS MUST ANSWER THESE QUESTIONS:

“WHO

“WHAT

“WHERE

“WHEN

“HOW

S **SPECIFIC**

M **MEASUREABLE**

A **ACHIEVABLE**

R **REALISTIC**

T **TIMELY**

S SPECIFIC

M MEASUREABLE

A ACHIEVABLE

R REALISTIC

T TIMELY

o h - # @ 7 @ #

What do you want
to accomplish?

SAMPLE GOAL:

BECOME

~~DEBT-FREE~~

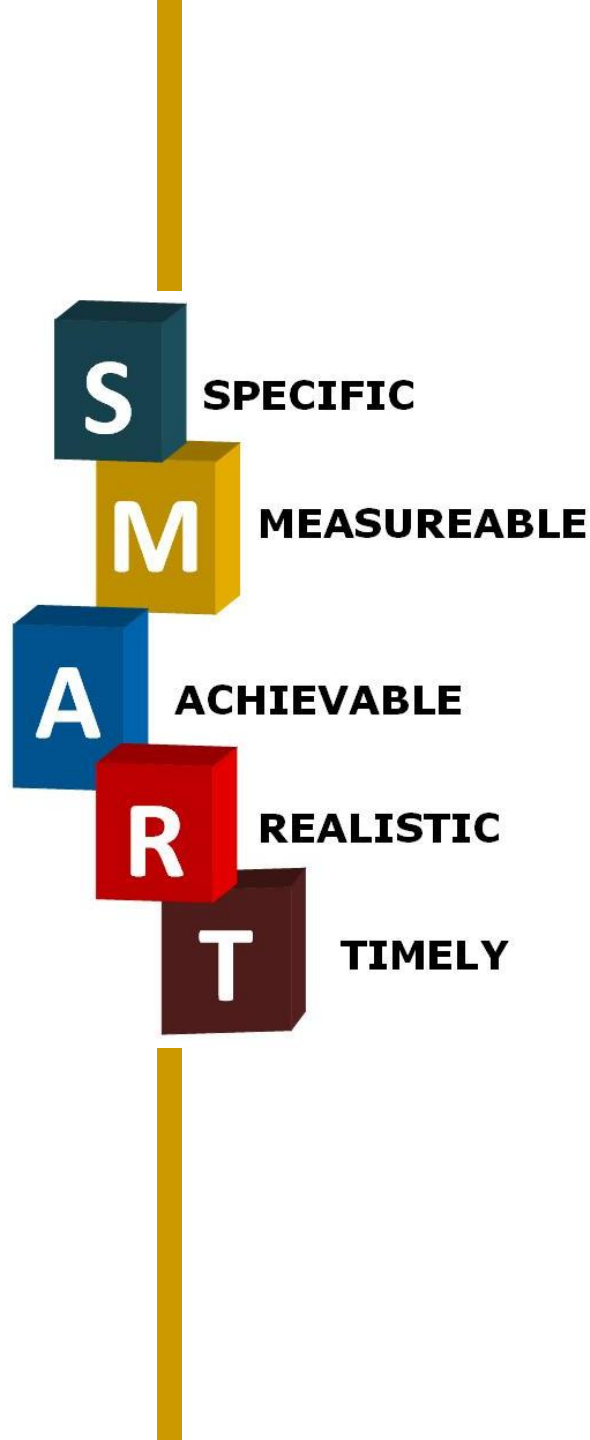
FINANCIALLY FREE

U - ° o y k -

Quantify your goal. If you can **MEASURE** it; you can **MANAGE** it!

SAMPLE GOAL:

What is your total DEBT?
How much for each card, mortgage, loans, etc.



S **SPECIFIC**

M **MEASUREABLE**

A **ACHIEVABLE**

R **REALISTIC**

T **TIMELY**

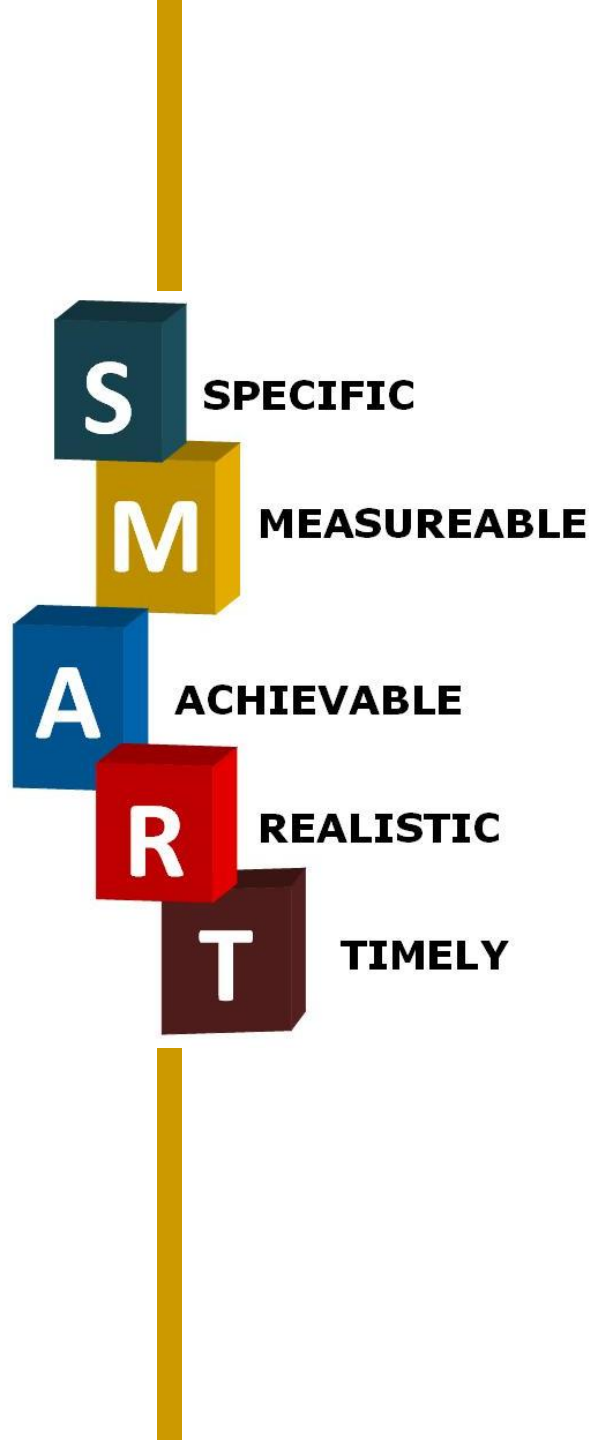
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Can you?

Do you BELIEVE?

SAMPLE GOAL:

Do you believe you can make
the money you need?



REALISTIC

Current position

External factors

DOABLE???

SAMPLE GOAL:

Do you have the resources,
skill, access to make the
money you need?

S **SPECIFIC**

M **MEASUREABLE**

A **ACHIEVABLE**

R **REALISTIC**

T **TIMELY**

u @ U - 0'

End Date

Finish Line

Celebration Date

SAMPLE GOAL:

What is the deadline for achieving your goal?

The Polished Goal

FINANCIALLY FREE

BECOME ~~DEBT FREE~~ BY JUNE 30,
2014 PAYING OFF \$6,000 :

“\$250 ON CREDIT CARD 1

“\$2000 ON CREDIT CARD 2

“\$3000 ON CARD

“\$750 ON PERSONAL LOAN FROM PARENTS

WITH AN EXTRA \$500 A MONTH
EARNED IN MY SOUL PURPOSE
BUSINESS!

S SPECIFIC

M MEASUREABLE

A ACHIEVABLE

R REALISTIC

T TIMELY



CRAFTING AN ACTION PLAN



\$500 TOTAL NEEDED PER MONTH

??? RETAIL PROFITS

??? QUICK START

??? FAST START

??? LEVEL OVERRIDES

MAKING IT HAPPEN

Put the
SUCCESS ACTION
PLAN to work to



\$250 RETAIL PROFITS (SELL \$1000 RETAIL)

· j y @ # M ° o u ° k u · V

\$100 FAST START (1 CEO QUALIFIER)

\$192 LEVEL OVERRIDES (APPROX. \$2400 BV)

\$650 TOTAL INCOME

\$500 TOWARD GOAL \$150 FOR AS / EMMA

MAKING IT HAPPEN

Each and every

S T E P

you take

M U S T

M O V E

you toward

y o u r

G O A L .

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GOALS

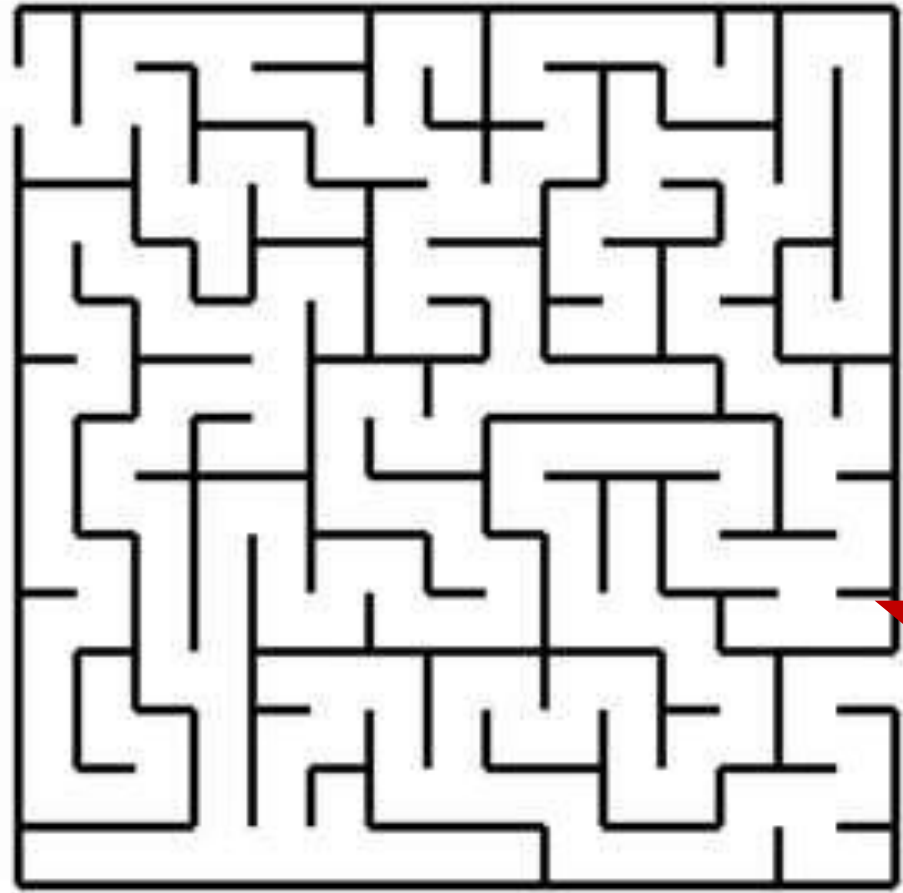
NEXT EXIT ↗

Failure is simply
The opportunity
to begin again,
this time more
intelligently.

- Henry Ford

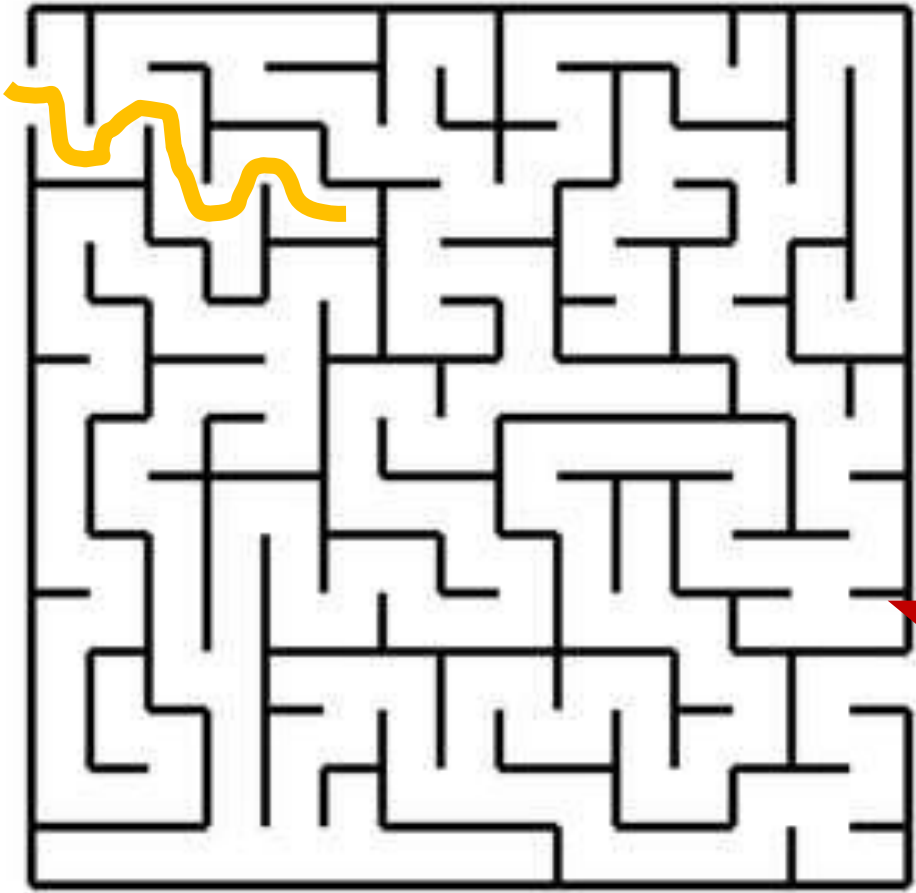


Your
Current
Position



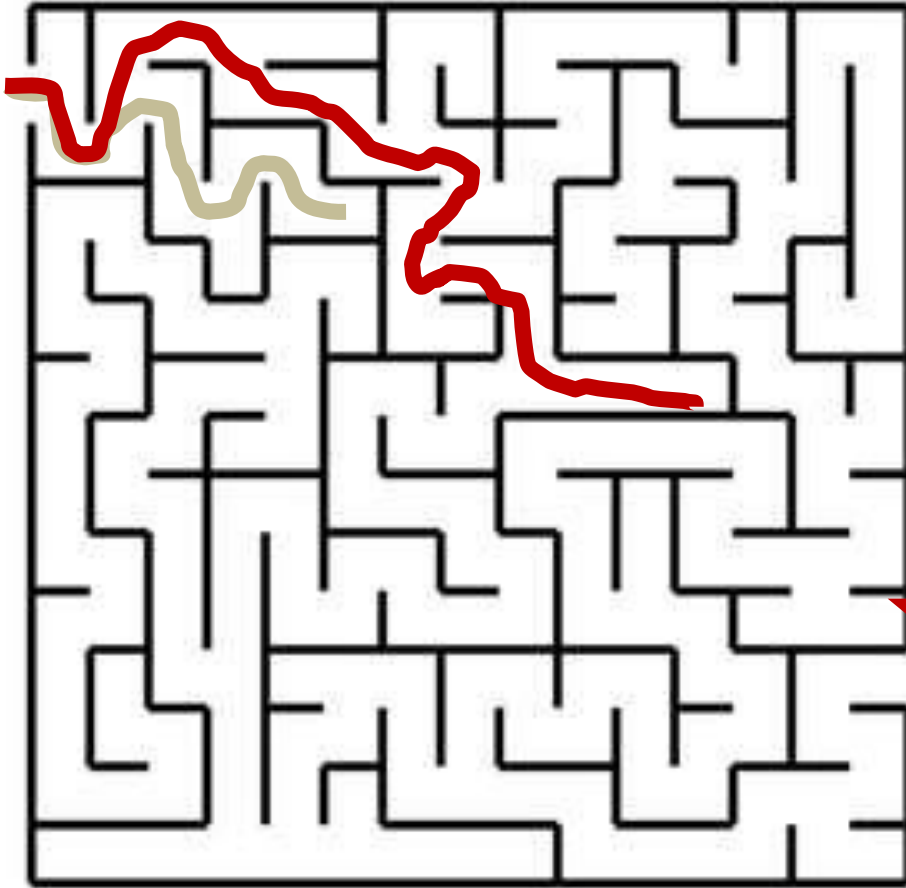
OBSTACLES & DETOURS

Your
Current
Position

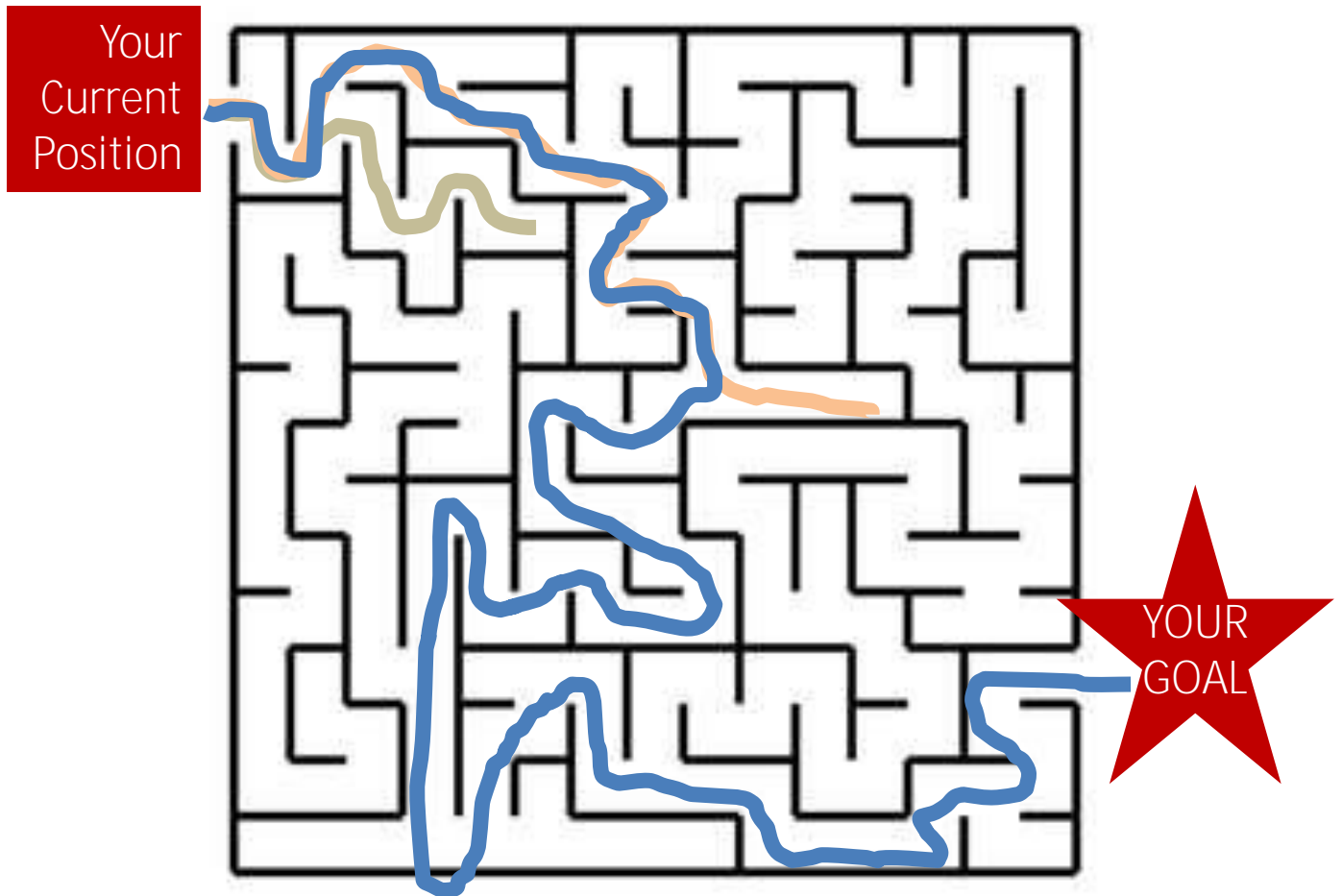


OBSTACLES & DETOURS

Your
Current
Position



OBSTACLES & DETOURS



OBSTACLES & DETOURS



TEAMWORK MAKES THE DREAM WORK!

SUCCESS



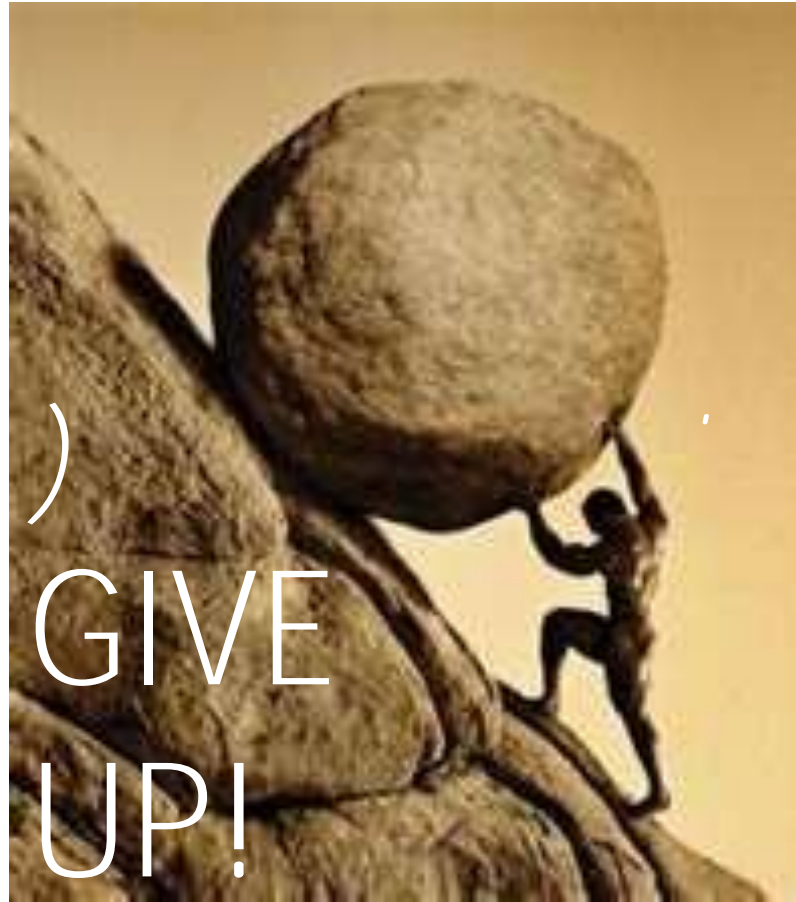


Don't Give Up

Today's
mighty oak is just
yesterday's nut that
held its ground



MotiveWeight.Blogspot.com



)
GIVE
UP!



)

GIVE UP!

NEVER
GIVE UP!





*Most people give up
just before they
get their blessing!*

) \ v u ' 8 @ †



Thank You!

Questions? Feedback?

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321-217-3912